### **Categories of Shareholding**

As at December 31, 2018

S. No.	Shareholders Category	No. of Shareholders	No. of Shares	Percentage
1	Directors, Chief Executive Officer, and their spouse			
	and minor children	27	42,556,048	29.84
2	Associated Companies, Undertakings and related Parties	5	53,689,842	37.64
3	NIT and ICP			
4	Banks, Development Financial Institutions,			
	Non Banking Financial Institutions	12	6,162,390	4.32
5	Insurance Companies	11	2,123,649	1.49
6	Modarabas and Mutual Funds	8	89,926	0.06
7	Shareholders holding 10%	7	80,903,480	56.72
8	General Public :			
	a. local	3,431	24,434,721	17.13
	b .Foreign			
9	Others	144	13,573,974	9.52
	Total (excluding: shareholders holding 10%)	3,638	142,630,550	100.00

# Information as Required Under the Code of Corporate Governance As At December 31, 2018

Shareholder's category	Number of shareholders	Number of shares held			
Associated Companies, Undertaking and Related Parties (name wise details)					
BABAR ALI FOUNDATION	2	14,674,741			
INDUSTRIAL TECHNICAL AND EDUCATIONAL INSTITUTE	1	23,982,060			
PACKAGES LIMITED	2	15,033,041			
TOTAL >>	5	53,689,842			
Mutual Funds (name wise details)					
UNICAP MODARABA	1	1			
GUARDIAN LEASING MODARABA	1	3			
CDC - TRUSTEE AKD INDEX TRACKER FUND	1	7,816			
CDC - TRUSTEE FAYSAL STOCK FUND	1	4,600			
CDC - TRUSTEE FIRST DAWOOD MUTUAL FUND	1	2,300			
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	1	62,556			
CDC - TRUSTEE UBL RETIREMENT SAVINGS FUND - EQUITY SUB FUND	1	4,025			
CDC-TRUSTEE NITPF EQUITY SUB-FUND	1	8,625			
TOTAL	8	89,926			
Directors and their spouse					
CHAUDHRY TAHIR MASAUD	1	115			
FARYAL JOOMA	1	115			
MRS. AMINA HYDER ALI	2	340,325			
MRS. PERWIN BABAR ALI	4	3,199,238			
OSMAN KHALID WAHEED	1	115			
SHAMIM AHMED KHAN	1	7,251			
SYED BABAR ALI	2	27,213,638			
SYED HYDER ALI	5	8,637,102			
SYED SHAHID ALI	6	1,341,527			
SYED YAWAR ALI	3	1,440,057			
SYEDA NIGHAT ALI	1	376,565			
TOTAL	27	42,556,048			
Public Sector Companies and Corporations					
TOTAL	1	1,409,902			
Banks, Development Finance Institutions, Non-Banking Finance Institutions,					
Insurance Companies, Takaful, Modaraba and Pension Funds TOTAL	33	8,175,654			
Shareholder Holding five percent or more voting Rights in the Listed Company (name wise details)					
BABAR ALI FOUNDATION	2	14,674,741			
INDUSTRIAL TECHNICAL AND EDUCATIONAL INSTITUTE	1	23,982,060			
PACKAGES LIMITED	2	15,033,041			
SYED BABAR ALI	2	27,213,638			
SYED HYDER ALI	5	8,637,102			
TOTAL	12	89,540,582			
	14	00,010,002			

## Pattern of Shareholding (CDC) As at December 31, 2018

	Shareholdings						
No. of Shareholder	From	То	Total Number of Shareholders				
1,277	1	100	35,885				
514	101	500	116,781				
178	501	1,000	122,692				
354	1,001	5,000	790,491				
116	5,001	10,000	821,569				
69	10,001	15,000	831,716				
24	15,001	20,000	413,257				
21	20,001	25,000	468,191				
10	25,001	30,000	271,960				
18 5	30,001 35,001	35,000 40,000	588,297 185,820				
6	40,001	45,000	246,296				
2	45,001	50,000	96,623				
2 8	50,001	55,000	424,221				
7	55,001	60,000	404,805				
6	60,001	65,000	379,506				
2	65,001	70,000	135,154				
2	70,001	75,000	148,542				
2	75,001	80,000	152,882				
5	80,001	85,000	414,330				
2	90,001	95,000	188,370				
1	95,001	100,000	95,450				
1	100,001	105,000	102,700				
1	110,001	115,000	115,000				
1	115,001	120,000	119,140				
1	125,001	130,000	125,331				
2	130,001	135,000	265,632				
3	135,001	140,000	413,298				
1 2	145,001 155,001	150,000 160,000	149,500 312,435				
2	185,001	190,000	189,579				
1	195,001	200,000	199,870				
2	225,001	230,000	460,000				
3	250,001	255,000	761,268				
1	255,001	260,000	258,750				
1	280,001	285,000	282,785				
1	285,001	290,000	286,700				
1	290,001	295,000	294,480				
1	335,001	340,000	338,905				
2	345,001	350,000	696,977				
1	365,001	370,000	365,125				
1	375,001	380,000	376,565				
1	490,001	495,000	493,655				
1	605,001	610,000	606,350 667,202				
1	665,001 730,001	670,000 735,000	667,202 730,480				
1	730,001 745,001	735,000 750,000	747,500				
1	745,001 765,001	770,000	767,383				
1	870,001	875,000	872,850				
1	1,110,001	1,115,000	1,110,927				
1	1,145,001	1,150,000	1,147,378				
1	1,310,001	1,315,000	1,313,875				
1	1,340,001	1,345,000	1,343,103				
1	1,405,001	1,410,000	1,409,902				
1	1,410,001	1,415,000	1,412,377				
1	1,445,001	1,450,000	1,445,228				
1	1,930,001	1,935,000	1,932,000				
1	4,485,001	4,490,000	4,489,830				
1	9,415,001	9,420,000	9,419,494				
0.074							
2,674			43,356,412				

### Pattern of Shareholding (Total) As at December 31, 2018

Shareholdings						
No. of Shareholder	From	То	Total Number of Shareholders			
1,865	1	100	45,694			
626	101	500	143,213			
236	501	1,000	163,420			
447 151	1,001 5,001	5,000 10,000	1,010,838 1,074,346			
91	10,001	15,000	1,076,468			
29	15,001	20,000	503,809			
21	20,001	25,000	468,191			
14	25,001	30,000	377,422			
22	30,001	35,000	716,338			
5 9	$35,001 \\ 40,001$	$40,000 \\ 45,000$	185,820 373,018			
2	45,001	50,000	96,623			
11	50,001	55,000	578,243			
8	55,001	60,000	459,964			
6	60,001	65,000	379,506			
3	65,001	70,000	203,668			
2 2	70,001 75,001	75,000 80,000	148,542			
2 6	80,001	85,000	152,882 494,928			
1	85.001	90,000	85,447			
3	90,001	95,000	280,895			
2	95,001	100,000	192,698			
2	100,001	105,000	204,590			
6	115,000	120,000	694,140			
1 2	125,001 130,001	130,000 135,000	125,331 265,632			
3	135,001	140.000	413,298			
1	145,001	150,000	149,500			
3	155,001	160,000	470,704			
2	170,001	175,000	344,669			
1	185,001	190,000	189,579			
3 2	195,001	200,000	591,124			
2 3	230,000 250,001	235,000 255,000	$460.000 \\ 761.268$			
2	255,001	260,000	517,006			
1	260,001	265,000	260,170			
1	280,001	285,000	282,785			
1	285,001	290,000	286,700			
2	290,001	295,000	586,905			
1 2	325,001 335,001	330,000 340,000	328,312 678,360			
2	345.001	350,000	696,977			
- 1	365,001	370,000	365,125			
1	375,001	380,000	376,565			
1	380,001	385,000	384,729			
1	490,001	495,000	493,655			
1 2	605,001	610,000	606,350 1.266,722			
2	630,001 665,001	635,000 670,000	1,266,722 667,202			
1	670,001	675,000	673,275			
2	715,001	720,000	1,437,495			
1	730,001	735,000	730,480			
1	745,001	750,000	747,500			
1	765,001	770,000	767,383			
1	825,001 870,001	830,000 875,000	826,505 872,850			
1	1,110,001	1,115,000	1,110,927			
1	1,145,001	1,150,000	1,147,378			
1	1,220,001	1,225,000	1,222,688			
1	1,310,001	1,315,000	1,313,875			
1	1,340,001	1,345,000	1,343,103			
1	1,405,001	1,410,000	1,409,902			
1	1,410,001 1,445,001	1,415,000 1,450,000	1,412,377 1,445,228			
1	1,930.001	1,935,000	1,932,000			
- 1	2,235,001	2,240,000	2,238,318			
1	2,265,001	2,270,000	2,268,693			
1	4,485,001	4,490,000	4,489,830			
1	5,255,001	5,260,000	5,255,247			
1	5,570,001 7,160,001	5,575,000 7,165,000	5,573,737 7 164 636			
1	7,160,001 9,415,001	7,165,000 9,420,000	7,164,636 9,419,494			
1	14,975,001	14,980,000	14,975,406			
1	23,980,001	23,985,000	23,982,060			
1	27,190,001	27,195,000	27,190,792			
3,638			142,630,550			